

Collaborator TownhallMAX 1000

From :

Business Octane Solutions Pvt Ltd

JMD Megapolis, 5th Floor

Sector-48

Gurgaon 122018

Ph: 0124-39884088

Email: Delhisales@businessoctane.com

5-Sep-2026

Sr. No.	Make	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional Display					
1	OSE-109	Ösel 108" (7'-10" x 4'-5") diagonal 1.2mm pixel pitch Full HD resolution Indoor Micro Active LED Display, aspect ratio 16:9 with advanced chip on board technology and intelligent image processing, Superior Impact, dust, moisture protection, Easy to clean and maintain, perfect for interactive/ touch applications with controller and Wall Mount kit. Mounting Structure/ Fabrication work charges would be extra as on actual.	26,31,600	2	52,63,200
2	DIP-126	Panasocni 65" diagonal 4K UHD resolution, 400 nits Professional LCD/LED Display, 24x7 on time with swivel wall mount	1,39,600	4	5,58,400
3	LUM-107	Custom Heavy duty dual arm 60 degrees swivel mount kit for up to 80" diagonal LCD screen with max 60kg weight, 58-402mm profile, 5 to 15 degree tilt.	7,900	4	31,600
Professional Video Codecs					
4	VCO-306	HP Compute System for Zoom Room / Microsoft Team Room System includes dual display output codec with HDMI ingestion for presentation sharing with 10.1" Touch screen controller, yearly subscription of Teams Rooms Pro would be in customer scope.	7,18,000	1	7,18,000
Professional Altra CAMSWITCH					
5	ACS-102	BO Altra CAMSWITCH-4000 (Custom) - Broadcast Cut Automated Voice-Tracking Camera Swtiching with Streaming & Recording Capability: It is engineered specifically for medium-to-large meeting or boardroom, auditorium environments, lecture theaters, and corporate performance halls, combining artificial intelligence (AI) auto-voice tracking with a unified network infrastructure, the system captures flawless multi-angle video of presentations, panel discussions, and keynotes, entire four-camera ecosystem can be managed by a single operator or run completely automated, drastically reducing production overhead while delivering broadcast-quality outputs for image magnification (IMAG), internal recording, and live streaming. 1. Four no. 2K FHD 20X Broadcasting quality with AI Tracking PTZ Camera 2. One no. 6 in 1 Quad View Generator, Streaming and recording system with 7" touch panel. 3. Two nos. HDMI to USB 3.0 Capture Device (for VC application) Plug-n-Play HDMI-USB Capturing	23,74,200	1	23,74,200

Sr. No.	Make	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional Integrated Audio Conferencing System					
6	IAS-104HL	AltraCLARITY® - 4000HL (Custom) - Integrated Audio Conferencing System a). Get highest quality teleconferencing experience which is truly as intimate and natural likely face to face for two large group of people in a video or audio call. b). Two nos. wireless ultra high sensitive handheld microphone system c). Two nos. wireless ultra high sensitive lavalier microphone system d). One no. multi-channel digital signal processor 6 analog mic with Inputs, 4 analog Outputs, USB and AEC capability. e). Two nos of column and 12 nos of ceiling pendant speaker with mixer and amplifiers for uniform distribution of Audio. f). One 10inch subwoofer for surround sound. g). Installation, Programming, Testing & Commisionning	18,80,200	1	18,80,200
Professional Control, Switching and Automation System					
7	IAS-101	BO Video & Local Collaborations Enhancer & Simplifier Solution AltraWorkdriverVC™ 800 including a) Professional 4K UHD resolution 8x8 HDMI 2.0 with Audio fast & Seamless HDCP Compliant Matrix Switcher for all meeting modes for switching & distributing video and content. b). Whiteboarding & Anotation capability in local as well as in video call on table touch monitors subject to cloud platform supporting the same c) BYOD capability in one cable management system for room camera, displays & audio system for BYOD VC application, also with presentation sharing thorough HDMI capability. d). BO MypcXPLAIN™ capability via inbuilt LED buttons with blue color illumination for fast & seamless presentation show & switch system during Lcoal or Video Meeting. e). Dual Presentations Share & Compare capability to show either same source/laptop on both front displays or two separate sources/images on front displays. f) 10.2" Wi-Fi touch screen with BOSPL SimpliUSE™ GUI for the easy control of various video & Local meeting modes along with detachable wall/table docking station (for wireless touch panel). g) One button touch individual participants Zoom in view system "Show Me" for all the participants in video meetings h) Distribution amplifier, USB Hub, USB Switcher, HDMI to USB Convertors. i) Ethernet type central control processor with more I/o, serial ports. j) Hi-Power relays for rack, lights & power control capability, along with 10A power conditioner with surge protection. k) Four Button meeting mode selector & lighting control system. l) Eight port wired and One access point network capability for controlling and operate to all AV devices. m) Installation, Programming, Testing & Commisionning	19,53,500	1	19,53,500

Sr. No.	Make	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional Motorised Height Adjustable AV Podium					
8	OSS-120	OSEL Motorised Height Adjustable AV Podium for Boardroom & Large Conference Room -Electric Height & Tilt Adjustment: Effortlessly congtrol the desk height (200mm range) and screen angle (25 degree range) with electric controls, ensuring optimal comfort for any instructor. -Secure & Customizable Setup: Features integrated ground-fixing devices for maximum stability, alongside a backlit logo panel for institutional branding. -Expanded AV Integration: Ready to be equiopped with a full suite of AV accessories, including a central control.	7,68,000	0	-
Professional Cable and Connectors					
9	CAB-101	A set of HDMI, USB, Audio, Speaker, audio and ethernet cables and connectors		1	6,39,000
Freight, Transit & Site Insurance, Testing & Commmissioning Charges					
10	FRE-101	Freight, Transit and Site Insurance		1	4,02,543
11	INS-101	Implementation-Installation, Programming, Testing, Commmissioning, Training & as build drawing Charges		1	13,41,810
Total: Part-A: AV Equipments					1,51,62,453

1	Collaborator TownhallMAX - CAPEX Price for India (In INR)				₹1,51,62,453
2	Collaborator TownhallMAX - CAPEX Price for Outside India (In US Dollar)				\$3,79,061
3	Collaborator TownhallMAX - CLASS Service Charges per month for India (In INR)				₹5,26,440
4	Collaborator TownhallMAX - CLASS Service Charges per month for outside India (In US Dollar)				\$15,793

Note: GST: Above given price exclusive of GST, GST extra as applicable.

Payment:

a).100% Advance along with commercial clear purchase order.

b). Implementation-Payment against Installation

Delivery: 4-6 weeks from the date of commercial clear P.O.